Company Profile

OPTIV ENERGY

www.optivenergy.com

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Who We Are

We’re an indepedent service provider in the Renewable Energy Industry - serving Owners, Equipment Manufacturers & Contractors.

Our Mission

Optiv's mission is to build a great company, treat people well, and do quality work for our customers. Our goal is to be your most reliable option for the stewardship of your renewable energy assets.

Why Choose Us?

Technical Competency
Shared Ownership
Reliability
Open Communication

Our Team

Meet the Founders

We are a team of Engineers and Technicians with a track record in Renewables. Each of us has spent ~15 years in the field, working on the tools, building teams and solving problems.

We apply those lessons into our service operations at Optiv Energy.

Grayson Swan
President

Ben Emodi
VP, Strategy

Taylor Williamson
VP, Technical Services

Andrew Arbuckle
VP, Corporate Development

Trent MacDonald
VP, Operations - Canada

Ryan Howe
VP, Wind Services

Company History

Our Journey

2010 - 2019

We worked independently and then together across several organizations - starting in the field, then leadership roles and eventually as owners.

2019 - 2023

Through a series of mergers and acquisitions, we came together under a larger corporation, where we continued to grow the Renewables business as a team serving gigawatts of projects.

2024

Optiv Energy begins operations in both the U.S. and Canada - offering construction management and technical field services for solar, battery storage and wind energy.

What We Do

Our customers are primarily owners and equipment manufacturers.

We have technical field expertise with battery storage, solar & wind projects.

Project Management

- Development
- Construction
- Oversight of onsite personnel
- Asset Management

Commissioning

- Hot & Cold Commissioning
- OEM Certified
- BESS / Solar
- Medium Voltage

Service & Maintenance

- Preventative
- Corrective
- Retrofit Campaigns
- Backfill Support

Full Scope O&M

- Integrated CMMS
- BOP / Substation
- Availability Guarantees
- Inventory Management

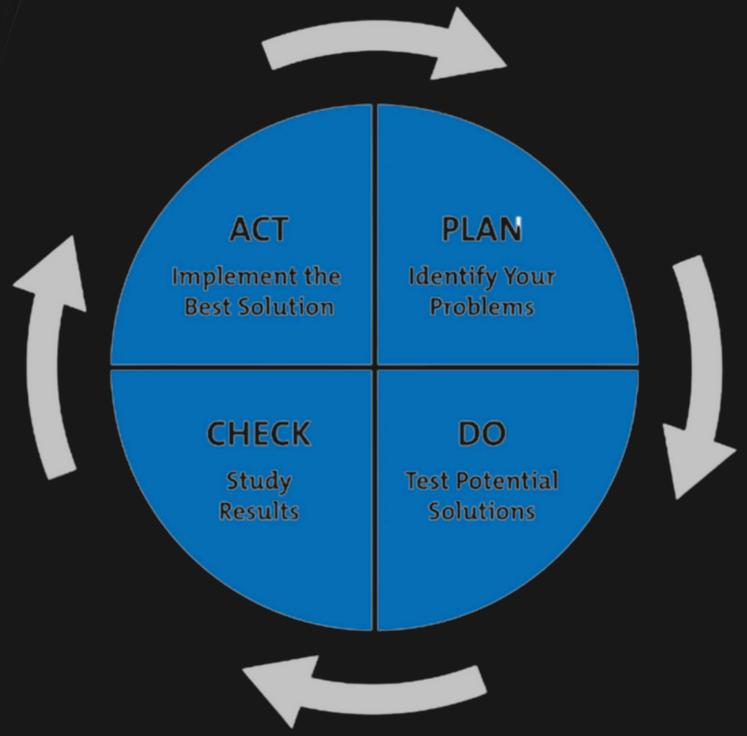
Health, Safety, Environment, Quality

Comprehensive Programs

We have developed our HSEQ programs from years of experience in the field.

Digital, Mobile & Traceable

All reporting is accessible by mobile device, customizabe, traceable and auditable.



Our Programs

We build and maintain comprehensive Health & Safety programs. They are working documents that we continuously improve.

HSE Programs	Scope of application
On-boarding - Training - Mentorship/apprenticeship	- On boarding and initial training procedure - Mentorship and/or apprenticeship process - Training matrix, competency review and evaluation
Hazard Identification & Assessment	- Comprehensive workplace hazard/risk assessment - Pre-job hazard assessment - Job/Site specific hazard assessment and Project HSE Plan
Proactive Safety Observation	- Safety observation (conditional and behavioral observation) - Communication of observation - Follow-up action
Incident Management	- Reporting incident - Incident investigation - Corrective actions & follow-up - Modify duty & return to work process
Personal Protective Equipment	- PPE policy - PPE requirements - PPE inspection
Inspection and Audit	- Safety inspection - HSE Management System audit
Hazardous Materials Control	WHIMIS/HAZCOM safety requirements
Electrical Safety	- Electrical safety policy - Electrical safety requirement and process
Hazardous Energy Control (LOTO)	- Hazardous energy control policy and safety requirements - LOTO procedure
Working at Heights	- Working at heights & fall protection policy - Working at heights' safety requirements
Environmental Management	- Environmental aspect identification - Environmental impact assessment - Environmental management program
Emergency Preparedness	- Emergency preparedness policy - General guidelines & requirements for emergency preparedness and response
Sub-contractor	- Sub-contractor policy - Requirements for sub-contractor

Training

We hire experienced, qualified technicians, provide in-person training and work with OEMs on equipment specific certifications.

Each Optiv team member is onboarded into the company through our Dallas Fort-Worth office.

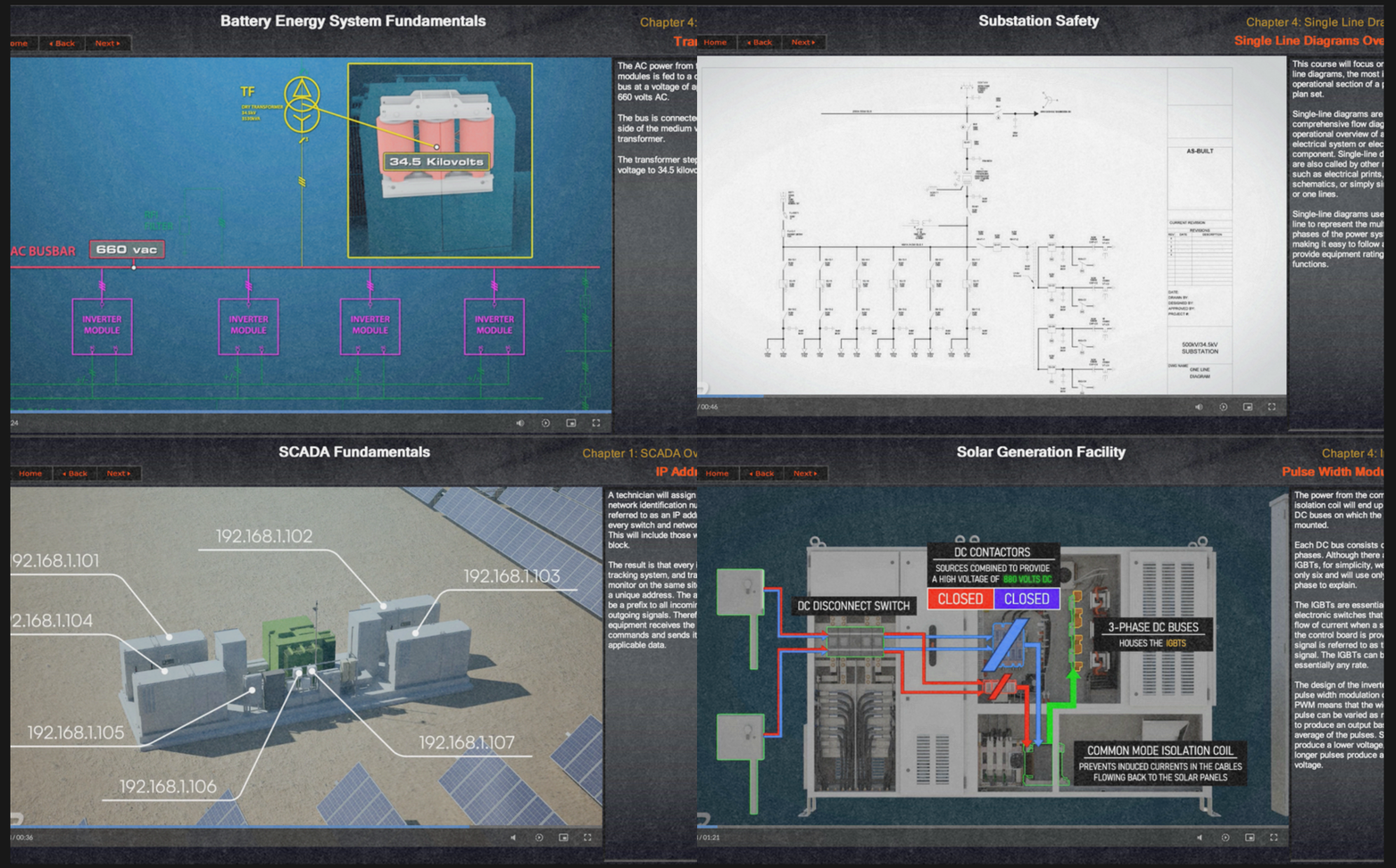
We re-certify compliance trainings and provide hands-on LOTO / Electrical trainings and competency checks.

For OEM services, we invest in our people to receive the latest OEM and equipment specific certifications.

Optiv Training Program

- Protection & Control
- OSHA 10
- OSHA 30 (if applicable)
- First Aid
- NFPA 70E
- WAH & Rescue
- Hazcom/WHMIS
- Confined Space
- LOTO
- Fire Extinguisher
- Battery Safety Training
- NFPA 70E & 70B + MV Switching + TX Maintenance
- Electrical 101 (Principles)
- Electrical Distribution/Transmission
- Drawings / Schematics
- BESS Fundamentals & Safety
- Solar Fundamentals & Safety
- Tooling / Testing Equipment Operations (Meter safety, insulation resistance, infrared thermography, torque, etc.)
- Networking, SCADA, DAS (Cat5e, RS485, Modbus)

Training Content



Systems & Reporting

We build a database for each site, creating a hierarchy of digital assets.

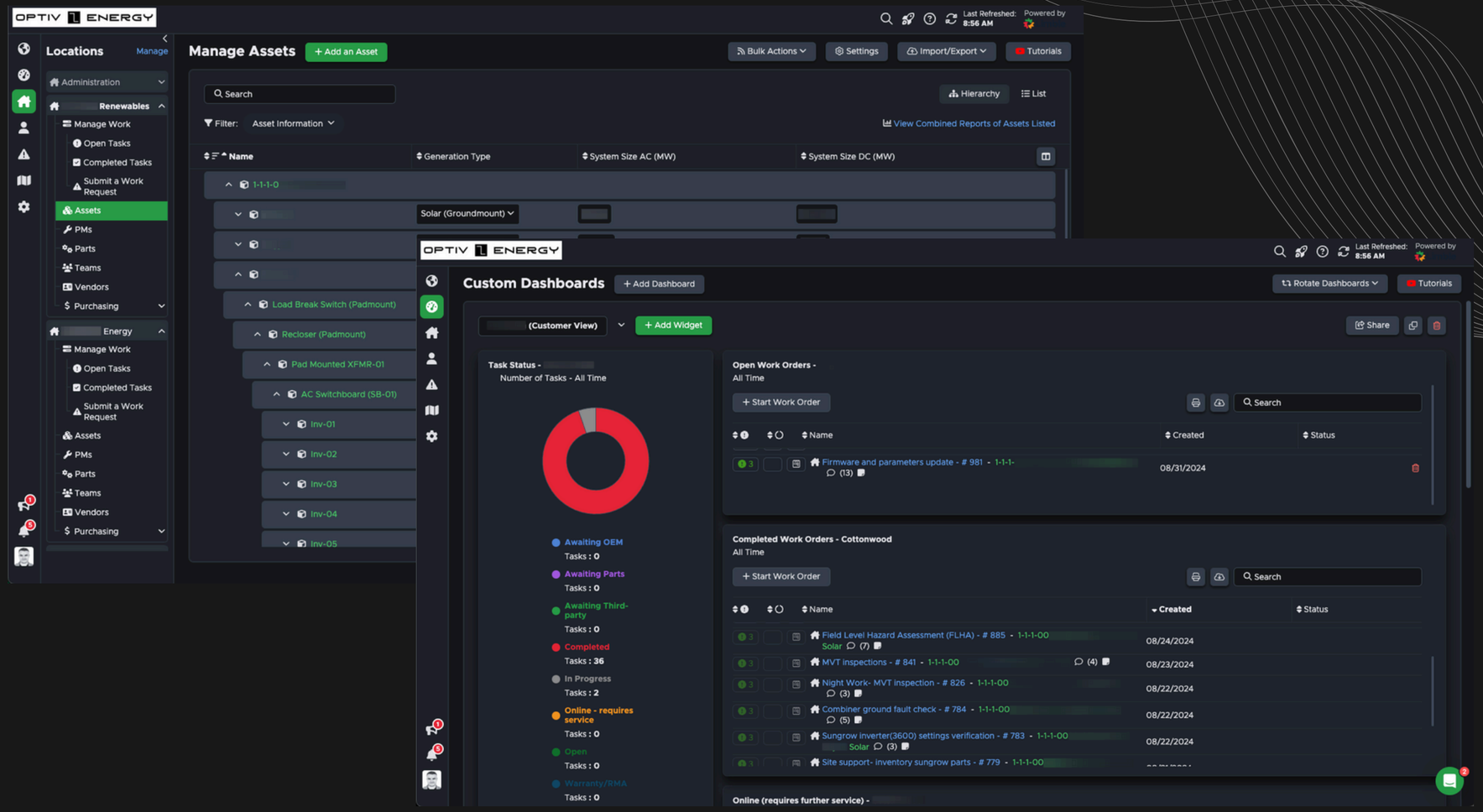
We use *Limble* as our CMMS. We create a database and digitize your site & each piece of equipment as an asset using the following hierarchy:

- Customer
- Project Site (Asset)
- Sub-Asset (i.e. inverter or piece of equipment being worked on)

Within this digital database, we create a dashboard for you to monitor progress. We file detailed work orders for each task performed - detailing tasks, photos, records of LOTO Procedures & Field Level Hazard Assessments, and any corrective action taken.

Every scope performed that day is digitally mapped and stored, along with records of our people, time, tooling and safety documentation.

Sites are mapped as assets & tasks are digitized & recorded.



In the Field

We earn your trust through the quality of our work.

We work to optimize the MWh production from your renewable energy assets.

Next Steps

Sign Mutual NDA

Execute a mutually binding non-disclosure agreement to protect commercially sensitive information.

Project Needs

Explore project opportunities and gather detail on technical, schedule and resource requirements.

Execute MSA

Establish a framework for pricing, terms and conditions that are mutually agreeable and allow us to support you as needs arise.

Schedule Technicians

Agree on a budget, resources and schedule technicians for specific scopes of work. Schedule project kick-off calls & mobilize to site.

Closing Message

Thank you for taking the time to learn about Optiv Energy.

OPTIV ENERGY

We look forward to earning your trust one project at a time and optimizing the performance and lifespan of your assets.

Contact Us

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